











Fresno Madera Farm Credit Agriculture is Our Only Business

# 2017 THIRD QUARTER FINANCIAL STATEMENTS

# TABLE OF CONTENTS

## FRESNO MADERA FARM CREDIT, ACA

# **2017 THIRD QUARTER FINANCIAL STATEMENTS**

Message to Shareholdersi
Management's Discussion and Analysis Financial Condition and Results of Operations1
Financial Statements: Consolidated Statements of Condition4
Consolidated Statements of Income5
Consolidated Statements of Changes in Members' Equity
Notes to Consolidated Financial Statements7

#### FRESNO MADERA FARM CREDIT, ACA

#### **2017 THIRD QUARTER FINANCIAL STATEMENTS**

#### **MESSAGE TO SHAREHOLDERS**

November 9, 2017

Dear Member:

These consolidated financial statements reflect the status of the Fresno Madera Farm Credit, ACA and its subsidiaries at the end of the Third Quarter of 2017. Results for interim periods are not necessarily indicative of results to be expected for the year. These financial statements were prepared and reviewed under the oversight of the Association's Audit Committee.

The shareholders' investment in the Association is materially affected by the financial condition and the results of the operation of CoBank. The CoBank, ACB and CoBank District quarterly and annual reports are available free of charge by accessing CoBank's website, <u>www.cobank.com</u>, or may be obtained at no charge by contacting us at 4635 W. Spruce, P.O. Box 13069, Fresno, California 93794-3069 or by calling (559) 277-7000.

The undersigned certify they have reviewed this report, this report has been prepared in accordance with all applicable statutory or regulatory requirements and the information contained herein is true, accurate, and complete to the best of his or her knowledge and belief.

Sincerely,

Denise Waite Audit Committee Chair Fresno Madera Farm Credit, ACA Fresno Madera PCA, FLCA

Joe Soto Senior Vice President and Chief Financial Officer Fresno Madera Farm Credit, ACA Fresno Madera PCA, FLCA

Keith Hesterberg President and Chief Executive Officer Fresno Madera Farm Credit, ACA Fresno Madera PCA , FLCA

## MANAGEMENT'S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollars in thousands, except as noted)

#### **RESULTS OF OPERATIONS**

Net income for the nine months ended September 30, 2017 was \$16.1 million compared to \$16.3 million from the comparative period in 2016 representing a decrease of \$269 or 1.6%. Our earnings primarily reflect higher net interest income and patronage distribution income, offset by an increase in our provision for loan losses and noninterest expense.

Net interest income increased \$790 to \$21.7 million for the nine months ended September 30, 2017 from the comparative period in 2016 due to earnings associated with our invested capital impacted by increased interest rates.

Noninterest income for the nine months ended September 30, 2017 was \$5.1 million which is an increase of \$240 or 5% from the comparative period in 2016. Noninterest income is primarily comprised of patronage distributions which reflect patronage income on direct borrowings from CoBank as well as participations purchased activity with CoBank and other Farm Credit Associations. Patronage income increased due to an increase in average volume outstanding compared to 2016.

The provision for loan losses for the nine months ended September 30, 2017 was \$362 compared to a loan loss reversal of \$515 in the comparative period in 2016. The provision is primarily due to an increase in our allowance for loan losses as a result of a slight increase in loan downgrades including some revisions to stress factors in our management allowance related to underlying risk noted in select commodities. The loan loss reversal in prior year was primarily the result of loan loss recoveries and decrease in impaired loans from principal paydowns in 2016.

Noninterest expenses for the nine months ended September 30, 2017 increased \$422, or 4%, to \$10.4 million compared to the same period in the prior year primarily due to technology related expenses. In August 2017, the Association executed an agreement with Farm Credit Financial Partners, Inc. (FPI) to transition its technology services from its current technology provider AgVantis to FPI and is currently targeting to go-live by October 8, 2018. Of the \$201 increase in information technology (IT) expenses from prior period, \$95 is due to IT conversion related expenses while \$98 stems from our transition from an internally staffed IT department to the use of an outside firm to support our IT systems. Included in other noninterest expense is an increase of \$186 for project management services related to the technology conversion.

#### LOAN PORTFOLIO

Loan volume outstanding at September 30, 2017 was \$1,052 million, a decrease of \$5 million from total loan volume at December 31, 2016 of \$1,057 million. Overall the decrease in loan volume resulted primarily from decreases in real estate mortgage loans as a result of borrowers' seasonal repayment activity of revolving equity lines of credit particularly within our Vegetable & Melons, Tree fruit, and Almond segments. This was partially offset by increased utilization in the wine & table grape and raisin segments of our production and intermediate-term loan portfolio.

As of September 30, 2017, the allowance for loan losses was \$6.1 million, an increase of \$330 from December 31, 2016, with the allowance as a percentage of loans at 0.58%. The increase in allowance for loan losses is primarily due to revised stress factors in our portfolio.

## MANAGEMENT'S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollars in thousands, except as noted)

#### **CAPITAL RESOURCES**

The Association continues to have a sound capital position with a total regulatory capital ratio of 18.78% compared to the minimum of 15.50% established by the board of directors. Members' equity at September 30, 2017 was \$263.8 million representing an increase of \$16.1 million or 6% from December 31, 2016. The increase in Members' equity is attributed to the Association's net operating results.

For additional information, please refer to the "Notes to Consolidated Financial Statements" and the Association's 2016 Annual Report.

#### **REGULATORY MATTERS**

On March 10, 2016, the FCA approved new rules ("New Capital Regulations") relating to regulatory capital requirements for System Banks, including CoBank and Associations. The New Capital Regulations became effective January 1, 2017. The stated objectives of the New Capital Regulations are as follows:

- To modernize capital requirements while ensuring that System institutions continue to hold sufficient regulatory capital to fulfill the System's mission as a government sponsored enterprise;
- To ensure that the System's capital requirements are comparable to the Basel III framework and the standardized approach that the federal banking regulatory agencies have adopted, but also to ensure that the rules recognize the cooperative structure and the organization of the System;
- To make System regulatory capital requirements more transparent; and
- To meet certain requirements of the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act").

The New Capital Regulations, among other things, replace existing core surplus and total surplus requirements with common equity tier 1 ("CET1"), tier 1 and total capital (tier 1 plus tier 2) risk-based capital ratio requirements. The New Capital Regulations also add a tier 1 leverage ratio for all System institutions, which replaces the existing net collateral ratio for System Banks. In addition, the New Capital Regulations establish a capital conservation buffer and a leverage buffer; enhance the sensitivity of risk weightings; and, for System Banks only, require additional public disclosures. The revisions to the risk weightings include alternatives to the use of credit ratings, as required by the Dodd-Frank Act.

The New Capital Regulations set the following minimum risk-based requirements:

- A CET1 capital ratio of 4.5 percent;
- A tier 1 capital ratio (CET1 capital plus additional tier 1 capital) of 6 percent; and
- A total capital ratio (tier 1 plus tier 2) of 8 percent.

The New Capital Regulations also set a minimum tier 1 leverage ratio (tier 1 divided by total assets) of 4 percent, of which at least 1.5 percent must consist of unallocated retained earnings ("URE") and URE equivalents, which are nonqualified allocated equities with certain characteristics of URE.

## MANAGEMENT'S DISCUSSION AND ANALYSIS FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollars in thousands, except as noted)

The New Capital Regulations establish a capital cushion (capital conservation buffer) of 2.5 percent above the risk-based CET1, tier 1 and total capital requirements. In addition, the New Capital Regulations establish a leverage capital cushion (leverage buffer) of 1 percent above the tier 1 leverage ratio requirements. If capital ratios fall below the regulatory minimum plus buffer amounts, capital distributions (equity redemptions, cash dividend payments, and cash patronage payments) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval. The New Capital Regulations establish a three-year phase-in of the capital conservation buffer, which began on January 1, 2017. There will be no phase-in of the leverage buffer.

Refer to Note 3 of the accompanying Consolidated Financial Statements for additional detail regarding the capital ratios as of September 30, 2017.

## **CONSOLIDATED STATEMENTS OF CONDITION**

(Dollars in thousands)

	September 30 2017	De	ecember 31 2016
	UNAUDITED		AUDITED
ASSETS			
Loans	\$ 1,051,928	\$	1,056,746
Less allowance for loan losses	6,110		5,780
Net loans	1,045,818		1,050,966
Cash	2,329		15,793
Accrued interest receivable	17,711		11,183
Investment in CoBank, ACB	31,896		31,539
Premises and equipment, net	4,282		4,239
Other assets	6,982		8,432
Total assets	\$ 1,109,018	\$	1,122,152
LIABILITIES			
Note payable to CoBank, ACB	\$ 777,355	\$	788,651
Funds held	62,968		70,738
Accrued interest payable	1,117		962
Patronage distributions payable	53		9,251
Other liabilities	3,738		4,819
Total liabilities	845,231		874,421
MEMBERS' EQUITY			
Capital stock and participation certificates	747		757
Unallocated retained earnings	263,040		246,974
Total members' equity	263,787		247,731
Total liabilities and members' equity	\$ 1,109,018	\$	1,122,152

The accompanying notes are an integral part of these consolidated financial statements.

## **CONSOLIDATED STATEMENTS OF INCOME**

(Dollars in thousands)

	For the three months ended September 30					ne months otember 30		
		2017	2	016		2017		2016
	UNA	UDITED	UNAUE	DITED	UN	AUDITED	UNA	UDITED
INTEREST INCOME								
Loans	\$	11,036	\$	9,513	\$	30,758	\$	27,463
INTEREST EXPENSE								
Note payable to CoBank, ACB		3,389		2,058		8,623		6,115
Funds held		176		162		434		437
Total interest expense		3,565		2,220		9,057		6,552
Net interest income		7,471		7,293		21,701		20,911
Provision for Loan Losses (Loan loss reversal)		123		(110)		362		(515)
Net interest income after provision for loan losses		7,348		7,403		21,339		21,426
NONINTEREST INCOME								
Patronage distribution from Farm Credit Institutions		1,328		1,251		4,628		3,927
Financially related services income		89		96		229		256
Loan fees		82		79		226		279
Other noninterest income		4		12		62		443
Total noninterest income		1,503		1,438		5,145		4,905
NONINTEREST EXPENSE								
Salaries and employee benefits		1,944		2,007		5,848		5,904
Occupancy and equipment		115		150		341		385
Farm Credit Insurance Fund premium		281		345		814		915
Information technology		463		356		1,266		1,065
Supervisory and examination costs		88		91		304		274
Other noninterest expense		688		473		1,843		1,451
Total noninterest expense		3,579		3,422		10,416		9,994
Income before income taxes		5,272		5,419		16,068		16,337
(Benefit from) Provision for income taxes		-		(9)		2		2
Net income	\$	5,272	\$	5,428	\$	16,066	\$	16,335

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

(Dollars in thousands)

UNAUDITED	Capital Stock and Participation Certificates		Unallocated Retained Earnings		Stock and Unallocated Participation Retained		Stock and Unallocated Participation Retained			Stock and Unallocat Participation Retaine			Total embers' Equity
Balance at December 31, 2015	\$	763	\$	235,848	\$	236,611							
Net income				16,335		16,335							
Capital stock and participation certificates issued		50				50							
Capital stock and participation certificates retired		(53)				(53)							
Balance at September 30, 2016	\$	760	\$	252,183	\$	252,943							
Balance at December 31, 2016	\$	757	\$	246,974	\$	247,731							
Net income				16,066		16,066							
Capital stock and participation certificates issued		43				43							
Capital stock and participation certificates retired		(53)				(53)							
Balance at September 30, 2017	\$	747	\$	263,040	\$	263,787							

The accompanying notes are an integral part of these consolidated financial statements.

(Dollars in thousands, except as noted) (Unaudited)

#### **1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES**

A description of the organization and operations of Fresno Madera Farm Credit, ACA (ACA) and subsidiaries, Fresno Madera Federal Land Bank Association, FLCA (FLCA) and Fresno Madera Production Credit Association, (PCA) (collectively, the Association), the significant accounting policies followed, and the financial condition and results of operations as of and for the year ended December 31, 2016 are contained in the 2016 Annual Report to Shareholders. These unaudited third quarter 2017 financial statements should be read in conjunction with the 2016 Annual Report to Shareholders.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2016 as contained in the 2016 Annual Report to Shareholders.

In the opinion of management, the unaudited financial information is complete and reflects all adjustments, consisting of normal recurring adjustments, necessary for a fair statement of results for the interim periods. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2017. Descriptions of the significant accounting policies are included in the 2016 Annual Report to Shareholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In August 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled "Classification of Certain Cash Receipts and Cash Payments." The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association's financial condition or its results of operations but could change the classification of certain items in the statement of cash flows.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

(Dollars in thousands, except as noted) (Unaudited)

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of the Association's contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on the Association's financial condition or its results of operations.

Certain amounts in the prior period financial statements have been reclassified to conform to current financial statement presentation.

#### 2. Loans and Allowance for Loan Losses

A summary of loans follows:

	Sept	ember 30, 2017	Dece	mber 31, 2016
Real estate mortgage	\$	671,786	\$	684,815
Production and intermediate-term		202,757		193,562
Agribusiness:				
Cooperatives		66,732		67,084
Processing and marketing		83,245		81,272
Farm-related business		764		1,295
Energy		-		1,385
Lease receivables		26,644		27,333
Total loans	\$	1,051,928	\$	1,056,746

Unamortized deferred loan fees and costs totaled \$4.5 million and \$4.7 million as of September 30, 2017 and December 31, 2016, respectively.

The Association purchases and sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding participations purchased and sold as of September 30, 2017:

		Other Farm Credit Institutions		Non-Farm Credit Institutions								
	Р	urchased		Sold	Pu	ırchased		Sold	Ρι	urchased		Sold
Real estate mortgage	\$	61,239	\$	177,462	\$	1,995	\$	-	\$	63,234	\$	177,462
Production and intermediate-term		15,805		91,309		-		-		15,805		91,309
Agribusiness		120,240		54,443		-		-		120,240		54,443
Lease receivables		26,644		-		-		-		26,644		-
Total loans	\$	223,928	\$	323,214	\$	1,995	\$	-	\$	225,923	\$	323,214

(Dollars in thousands, except as noted) (Unaudited)

The following table shows loan and related accrued interest classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of:

	September 30, 2017	December 31, 2016
Real estate mortgage		
Acceptable	98.33%	99.65%
OAEM	1.48%	0.30%
Substandard	0.19%	0.05%
Total	100.00%	100.00%
Production and intermediate-term		
Acceptable	91.91%	98.24%
OAEM	7.74%	1.76%
Substandard	0.35%	0.00%
Total	100.00%	100.00%
Agribusiness		
Acceptable	98.11%	99.99%
OAEM	1.89%	0.00%
Substandard	0.00%	0.01%
Total	100.00%	100.00%
Energy		
Acceptable	-	100.00%
Total	-	100.00%
Lease receivables		
Acceptable	99.86%	99.99%
OAEM	0.14%	0.01%
Total	100.00%	100.00%
Total Loans		
Acceptable	97.11%	99.45%
OAEM	2.70%	0.51%
Substandard	0.19%	0.04%
Total	100.00%	100.00%

High risk assets consist of impaired loans and other property owned. These nonperforming assets (including related accrued interest) and related credit quality are as follows:

	Septen	nber 30, 2017	Dece	ember 31, 2016
Nonaccrual loans:				
Real estate mortgage	\$	7	\$	13
Production and intermediate-term		119		-
Agribusiness		-		18
Total non-accrual loans		126		31
Accruing restructured loans		-		-
Accruing loans 90 days past due		-		-
Other property owned		-		-
Total high risk assets	\$	126	\$	31

(Dollars in thousands, except as noted) (Unaudited)

Additional impaired loan information is as follows:

		Se	ptei	mber 30,	201	17		D	ece	mber 31,	2016	;
			U	Inpaid						Unpaid		
	c	arrying	Pr	rincipal		Related	C	arrying	Ρ	Principal		Related
		Value	В	alance	Α	llowance		Value	E	Balance	Α	llowance
Impaired loans with a related												
allowance for credit losses:												
Agribusiness												
Process and marketing	\$	-	\$	-	\$	-	\$	18	\$	824	\$	18
Total	\$	-	\$	-	\$	-	\$	18	\$	824	\$	18
Impaired loans with no related												
allowance for credit losses:												
Real estate mortgage	\$	7	\$	35	\$	-	\$	13	\$	38	\$	-
Production and intermediate-term		119		119		-		-		-		-
Total	\$	126	\$	154	\$	-	\$	13	\$	38	\$	-
Total impaired loans	\$	126	\$	154	\$	-	\$	31	\$	862	\$	18

The increase in impaired loans during the nine months ended September 30, 2017 is primarily due to the transfer of one commercial loan to nonaccrual status in the third quarter.

		For the Three Months Ended					
	Septemb	oer 30, 2017	Septembe	er 30, 2016			
	Average Impaired	-		Interest Income			
	Loans	Recognized	Loans	Recognized			
Impaired loans with a related							
allowance for credit losses:							
Agribusiness							
Process and marketing	\$ -	\$-	\$ 439	\$-			
Total with related allowance	-	-	439	-			
Impaired loans with no related							
allowance for credit losses:							
Real estate mortgage	8	- 3	16	-			
Production and intermediate-term		5 -	-	-			
Total with no related allowance	13	3 -	16	-			
Total impaired loans	\$ 13	3\$-	\$ 455	\$-			

	ş 13	Ŷ	Ş 155	Ŷ
		For the Nine N	Ionths Ended	
	Septembe	er 30, 2017	Septembe	er 30, 2016
	Average	Interest	Average	Interest
	Impaired	Income	Impaired	Income
	Loans	Recognized	Loans	Recognized
Impaired loans with a related				
allowance for credit losses:				
Agribusiness				
Process and marketing	\$ -	\$-	\$ 2,043	\$-
Total with related allowance	-	-	2,043	-
Impaired loans with no related				
allowance for credit losses:				
Real estate mortgage	10	-	18	-
Production and intermediate-term	2	-	-	-
Agribusiness				
Process and marketing	9	-	-	-
Total with no related allowance	21	-	18	-
Total impaired loans	\$ 21	\$-	\$ 2,061	\$-

#### (Dollars in thousands, except as noted) (Unaudited)

The following tables provide an	age analysis of loan portfolio	(including accrued interest).
The following tables provide an	age analysis of loan portions	(interdanting deer ded interest).

September 30, 2017	Cui	rrent Loans	30-89 Da Past Du	•	90 Days or More Past Due	Total Loans Outstanding	da	rual loans 90 ays or More Past Due
Real estate mortgage	\$	686,753	\$	7	\$ -	\$ 686,760	) \$	-
Production and intermediate-term		204,722		-	119	204,84		-
Agribusiness		151,258		-	-	151,258	3	-
Lease receivables		26,780		-	-	26,780	)	-
Total	\$	1,069,513	\$	7	\$ 119	\$ 1,069,639	) \$	-
December 31, 2016								
Real estate mortgage	\$	694,172	\$	1	\$ -	\$ 694,172	2 \$	-
Production and intermediate-term		194,783		-	-	\$ 194,783	;	-
Agribusiness		150,099		-	18	150,117	,	-
Energy		1,387		-	-	1,387	'	-
Lease receivables		27,470		-	-	27,470	)	-
Total	\$	1,067,911	\$	-	\$ 18	\$ 1,067,929	) \$	-

#### A summary of changes in the allowance for loan losses by loan type is as follows:

For the Three Months Ended September 30, 2017		estate tgage		uction and ediate- term	Agr	ibusiness	Energy		Lease receivables		Total
Allowance for Credit Losses:											
Balance at June 30, 2017	\$	494	\$	2,825	\$	1,544 \$		-	\$ 1,124	⊧\$	5,987
Charge-offs		-		-		-		-		-	-
Recoveries		-		-		-		-		-	-
Provision for Loan Losses/(Loan loss reversal)		(80)		612		(269)		-	(140	))	123
Balance at September 30, 2017	\$	414	\$	3,437	\$	1,275 \$		-	\$ 984	\$	6,110
For the Three Months Ended September 30, 2016	Real estate mortgage		Production and intermediate- term		Agribusiness		Lease Energy receivables			Total	
Allowance for Credit Losses:	11101	igage	interin	eulate- term	луi	ibusiness	Lifergy		receivables		Total
Balance at June 30, 2016	s	506	¢	1.680	¢	2,781 \$		_	\$ 1,010	) Ś	5,977
Charge-offs	1		4	1,000	~	(43)		_	÷ 1,010		(43)
Recoveries		-		-		(13)		_		_	(13)
Provision for Loan Losses/(Loan loss reversal)		(14)		573		(799)		3	122	,	(110)
Balance at September 30, 2016	\$	492		2.253	Ś	1,939 \$		3			5,824
For the Nine Months Ended September 30, 2017		estate tgage	Production and intermediate- term		Agribusiness		Energy	Lease gy receivables			Total
Allowance for Credit Losses:											
Balance at December 31, 2016	\$										5.780
	1	470	Ş	2,016	Ş	2,046 \$		3	\$ 1,245	, ,	
Charge-offs		470	Ş	2,016	Ş	(93)		3	\$ 1,245	, ,	(93)
Recoveries		-		-	Ş	(93) 61		-		-	(93) 61
Recoveries Provision for Loan Losses/(Loan loss reversal)		(56)		- 1,421		(93) 61 (739)		- (3)	(26	- -  )	(93) 61 362
Recoveries	\$	-		-		(93) 61		- (3)	(26	-	(93) 61
Recoveries Provision for Loan Losses/(Loan loss reversal) Balance at September 30, 2017	Real	(56) 414 estate	\$ Produ	1,421 3,437 uction and	\$	(93) 61 (739) 1,275 \$		- (3)	(26 \$ 984 Lease	- -  )	(93) 61 <u>362</u> 6,110
Recoveries Provision for Loan Losses/(Loan loss reversal) Balance at September 30, 2017 For the Nine Months Ended September 30, 2016	Real	(56)	\$ Produ	1,421 3,437	\$	(93) 61 (739)	Energy	- (3)	(26 <sup>-</sup> \$ 98 <sup>4</sup>	- -  )	(93) 61 362
Recoveries Provision for Loan Losses/(Loan loss reversal) Balance at September 30, 2017 For the Nine Months Ended September 30, 2016 Allowance for Credit Losses:	Real	(56) 414 estate tgage	\$ Produ interme	1,421 3,437 uction and ediate- term	\$ Agr	(93) 61 (739) 1,275 \$	Energy	(3)	(26 \$ 984 Lease receivables	- - 1) 1 \$	(93) 61 362 6,110 Total
Recoveries Provision for Loan Losses/(Loan loss reversal) Balance at September 30, 2017 For the Nine Months Ended September 30, 2016 Allowance for Credit Losses: Balance at December 31, 2015	Real	(56) 414 estate	\$ Produ interme	1,421 3,437 uction and	\$ Agr	(93) 61 (739) 1,275 \$ ibusiness 3,720 \$	Energy	(3)	(26 \$ 984 Lease receivables \$ 895	- - 1) 1 \$ 5 \$	(93) 61 <u>362</u> 6,110 <b>Total</b> 6,227
Recoveries Provision for Loan Losses/(Loan loss reversal) Balance at September 30, 2017 For the Nine Months Ended September 30, 2016 Allowance for Credit Losses: Balance at December 31, 2015 Charge-offs	Real	(56) 414 estate tgage	\$ Produ interme	1,421 3,437 uction and ediate- term	\$ Agr	(93) 61 (739) 1,275 \$ ibusiness 3,720 \$ (914)	Energy	(3)	(26 \$ 984 Lease receivables \$ 895	- - 1) <u>1 \$</u> 5 \$	(93) 61 <u>362</u> 6,110 <b>Total</b> 6,227 (914)
Recoveries Provision for Loan Losses/(Loan loss reversal) Balance at September 30, 2017 For the Nine Months Ended September 30, 2016 Allowance for Credit Losses: Balance at December 31, 2015	Real	(56) 414 estate tgage	\$ Produ interme	1,421 3,437 uction and ediate- term	\$ Agr	(93) 61 (739) 1,275 \$ ibusiness 3,720 \$	Energy	(3)	(26 \$ 984 Lease receivables \$ 895	- - 1) 1 5 5 5 5	(93) 61 <u>362</u> 6,110 <b>Total</b> 6,227

(Dollars in thousands, except as noted) (Unaudited)

A summary of the allowance for loan losses and period end recorded investment in loans (including accrued interest) is as follows:

		al estate ortgage	 duction and nediate- term	Ag	ribusiness	Energy		-	ease eivables		Total
Allowance for Credit Losses:											
Ending balance: Allowance individually											
evaluated for impairment	\$	-	\$ -	\$	- \$		-	\$	-	\$	-
Ending balance: Allowance collectively											
evaluated for impairment		414	3,437		1,275		-		984		6,110
Balance at September 30, 2017	\$	414	\$ 3,437	\$	1,275 \$		-	\$	984	\$	6,110
Recorded Investments in Loans Outstanding:											
Ending balance: Loans individually											
evaluated for impairment	\$	7	\$ 119	\$	- \$		-	\$	-	\$	126
Ending balance: Loans collectively											
evaluated for impairment		686,753	204,722		151,258		-		26,780		1,069,513
Balance at September 30, 2017	Ś	686,760	\$ 204,841	Ś	151,258 \$		-	Ś	26,780	Ś	1,069,639

	-	leal estate mortgage		roduction and ermediate- term		Agribusiness		Energy	Lease receivables		Total
Allowance for Credit Losses:											
Ending balance: Allowance individually											
evaluated for impairment	\$	-	\$	-	\$	18	\$	-	\$ -	\$	18
Ending balance: Allowance collectively											
evaluated for impairment		470		2,016		2,028		3	1,245		5,762
Balance at December 31, 2016	\$	470	\$	2,016	\$	2,046	\$	3	\$ 1,245	\$	5,780
Recorded Investments in Loans Outstanding:											
Ending balance: Loans individually											
evaluated for impairment	\$	13	\$	-	\$	18	\$	-	\$ -	\$	31
Ending balance: Loans collectively											
evaluated for impairment		694,159		194,783		150,099		1,387	27,470		1,067,898
Balance at December 31, 2016	Ś	694,172	Ś	194,783	Ś	150,117	Ś	1,387	\$ 27.470	Ś	1,067,929

The Association recorded no troubled debt restructurings during the nine months ended September 30, 2017.

#### 3. CAPITAL

A summary of select capital ratios as of September 30, 2017, based on a three-month average and minimums follows:

		Regulatory	Capital Conservation	
	September 30, 2017	Minumums	Buffer	Total
Risk Adjusted:				
Common equity tier 1 ratio	18.28%	4.50%	2.5% <sup>*</sup>	7.00%
Tier 1 capital ratio	18.28%	6.00%	2.5% <sup>*</sup>	8.50%
Total capital ratio	18.78%	8.00%	2.5% <sup>*</sup>	10.50%
Non-risk-adjusted:				
Tier 1 leverage ratio Unallocated retained earnings and	20.93%	4.00%	1.00%	5.00%
equivalents leverage ratio	21.66%	1.50%	_	1.50%

\* The 2.5% capital conservation buffer over risk-adjusted ratio minimums will be phased in over three years under the FCA capital requirements.

(Dollars in thousands, except as noted) (Unaudited)

#### 4. FAIR VALUE MEASUREMENTS

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. Refer to Note 2 in the 2016 Annual Report to Shareholders for a more complete description.

The Association had no assets or liabilities measured at fair value on a recurring or non-recurring basis at September 30, 2017 or December 31, 2016.

#### **5. SUBSEQUENT EVENTS**

The Association has evaluated subsequent events through November 9, 2017 which is the date the financial statements were issued, and no material subsequent events were identified.



#### Fresno Madera Farm Credit, ACA

Fresno Madera Production Credit Association Fresno Madera Federal Land Bank Association, FLCA PO Box 13069 • Fresno, CA 93794-3069 www.fmfarmcredit.com • 559-277-7000